



Corporate Capabilities

Summary Fact Sheet

Aquilent is an award-winning small business with a 23-year history providing IT services and web-enabled systems development. In the Federal market, we specialize in complex web portals, E-procurement and regulatory solutions, and systems integration and custom development.

Our culture and business philosophy is focused on collaborating with our customers to provide their stakeholders with high impact, measurable results. Putting the stakeholder first has helped Aquilent become a leader in the formation of successful systems, portals, and E-Government solutions.

Overview

Aquilent brings unparalleled experience to the public sector. We are the creators of NAVSEA SeaPort, the first successful e-marketplace in the Federal sector. We have worked side-by-side with our customers to build ground-breaking portals such as USPS.com, HHS.gov, and ClinicalTrials.gov, an innovative permit issuance system for NOAA's National Marine Fisheries Service, and a collaborative conservation planning and environmental analysis system for the National Park Service.

Focus on Customers

When we engage with a client, we aim to deliver measurable results fast, with high quality, and cost consciousness. Key to Aquilent's success is our responsive and business-oriented approach to understanding the needs, metrics, and goals of our customers. Using this business approach as the foundation creates an environment for building innovative solutions, with exceptional results.

We utilize a disciplined process, which ensures the solutions we build exceed our customers' expectations. In web-based systems development, Aquilent is a leader in the formation of successful user experiences, and our customers have the awards to prove it.



Service Areas

Web Services & Integration

While the tools exist for anyone to generate HTML, creating effective communication and integrating applications through the web is a discipline that requires expertise in technology, business process, and creative design.

- **Citizen-centric Portals** : Aquilent builds user-friendly web portals and collaborative intranet solutions that empower government organizations and their constituents.
- **Rapid Web Deployment**: Our proven user-oriented approach ensures that the resulting web sites have maximum impact across a wide range of users, with metrics to measure the performance and impact.
- **Creative Design & Production**: Our expert design staff carefully crafts user experience through a holistic combination of functionality, information architecture, creative design, and content.

Procurement & Regulation

Aquilent specializes in web-based systems that automate and improve the effectiveness of government in licensing and permitting, procurement, and regulation.

- **e-Procurement**: Aquilent helps government organizations break down barriers between departments with efficient e-procurement and contracts management solutions.
- **Licensing and Permitting**: Our solutions provide constituents with tools for improved service to constituents, and help reduce costs, enforce regulations, and improve efficiency.
- **Regulation**: When making regulatory decisions, web technologies and reengineered compliance processes help organizations involve the interested and affected public, and reduce the cost and perceived burden.

Systems Integration & Custom Development

For over 20 years, Aquilent has worked with doctors, scientists, researchers, and engineers in the bio-medicine, imagery, and aerospace domains.

- **Data Visualization**: We have focused on three key areas: image exploitation, graphical control and monitoring, and exploration of large scientific data sets.
- **Bioinformatics & Knowledge Management**: Our success in rapidly developing information portals makes us the right choice for content management, indexing, search, and retrieval systems.
- **Command and Control**: Aquilent has worked closely with scientists to develop technologies that support the planning of coordinated observations and remote command, control and monitoring.

Awards

Aquilent's focus on our customer's success is illustrated in the awards our work has received:

- **NOAA NMFS**, www.nmfspermits.com, 2000 Hammer Award
- **GSA**, www.firstgov.gov, 2000 Hammer Award
- **NAVSEA**, www.seaport.navy.mil:
 - 2001 Trailblazer E-Government Pioneer Award,
 - OFPP– 2002 Best Practice – 2001 Best Industry / Government Team
 - 2001 Defense Acquisition Executive Certificate of Achievement Award
 - 2001 JECPO Best Electronic Commerce, 1st Runner-Up
 - 2002 Excellence.gov Finalist
- **NIH**, www.clinicaltrials.gov, 2002 Time Magazine's Top 50 websites
- **HHS**, 1998 Honored by CIO Magazine for implementation of the Beneficiary Medical Program solution
- **USPS**, www.usps.com,
 - 2003 E-Government Pioneer Award
- **NASA**, 1999 NASA Goddard Space Flight Center Contractor Excellence Award

Contract Vehicles

Our goal is to make engaging Aquilent as easy as possible. Aquilent holds a GSA Schedule for Information Technology (IT) Professional Services. We offer a range of Indefinite Delivery/Indefinite Quantity (IDIQ), Blanket Purchase Agreement (BPA), and Government Wide Acquisition Contract (GWAC) vehicles. Other agency-specific contracts are also available.

- **GSA**: Authorized Information Technology Schedule and Price List FSC Group 70 (Contract #GS-35F-4729G)
- **COMMITTS**: Sub-contractors to The CENTECH Group (contract number 50-CMAA-9-00066)
- **CIO-SP2**: Sub-contractors to SRA International, services price list for on-site and off-site labor categories (contract number S2313E4398)

Aquilent services can be accessed quickly and easily by request to the appropriate Contracting Officer. Our staff provides rapid turn around of task or delivery order proposals and can start approved projects quickly.

Creative Production

- Flash, HLTML, DHTML
- Photoshop,
- DreamWeaver XP,
- Director, Acrobat

Systems Development

- Java, J2EE, EJB, Perl, CORBA
- C / C++, VBscript, Visual Basic
- GIS, .NET, JSP, ASP, PSP, DHTML, XHTML, XML
- Apache, Microsoft IIS, Tomcat
- Plumtree, ColdFusion, BEA WebLogic, Interwoven, BizTalk, Broadvision, Verity
- Section 508, Bobby, InFocus, JAWS, WebTrends

Database Design

- Oracle, SQL Server, MySQL, Access, ODBC, JDBC

Project Management

- MS Project, Rational Unified Process, D5 Production Process
- StarTeam, ClearCase, CVS, VSS, Bugzilla

Left: NAVSEA SeaPort

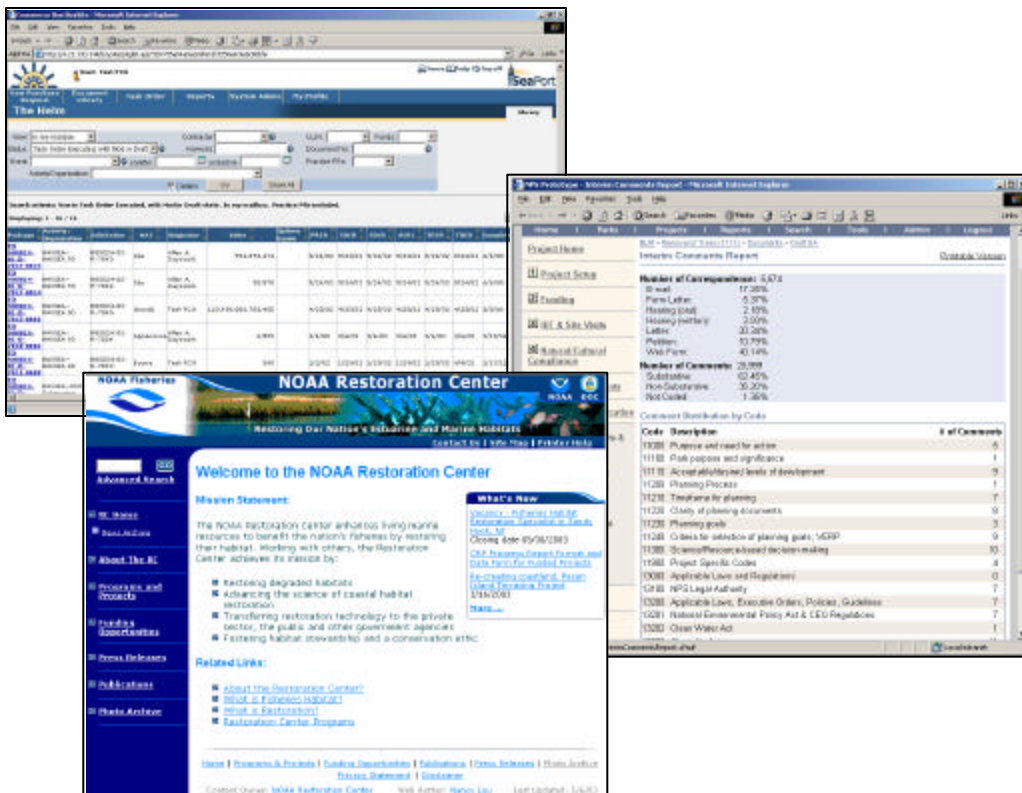
- Electronic procurement of services
- \$1.5 billion of purchases
- \$24M cost savings

Right: National Park Service PEPC

- Collaborative support for National Environmental Policy Act compliance
- Conservation planning and environmental analysis

Center: NOAA Restoration Center

- Online agency information portal
- Rapid implementation synchronized with traditional media



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